	2023 A	Number of	Consensus		Highest	Median	Lowest
in million CHF		estimates	2024 E	Change	2024 E	2024 E	2024 E
Net Sales	3′746.0	6	3′883.3	3.7%	3′913.4	3′886.7	3′858.2
Products & Care	1′635.6	6	1′705.8	4.3%	1′728.4	1′705.1	1′686.4
Logistics and IT	3′077.0	6	3′186.7	3.6%	3′208.3	3′193.6	3′155.8
Corporate & Elimination	-966.6	6	-1′009.2	4.4%	-996.6	-1′008.0	-1′025.0
EBIT adjusted ¹⁾	191.3	5	209.0	9.2%	212.2	208.5	207.1
ROS			5.4%		5.4%	5.4%	5.4%
Products & Care ROS	152.3 9.3%	5	159.4 9.3%	4.6%	161.9 9.4%	159.1 9.3%	156.8 9.3%
Logistics and IT ROS	42.3 1.4%	5	53.8 1.7%	27.2%	54.5 1.7%	53.9 1.7%	52.8 1.7%
Corporate & Elimination	-3.3	5	-4.2	27.5%	-2.2	-3.4	-7.3
Net profit adjusted 1)	161.6	5	169.5	4.9%	175.6	169.4	161.1
Investments in tangible and intangible assets in % of net sales	78.8 2.1%	6	73.0 1.9%	-7.4%	77.0 2.0%	72.4 1.9%	70.0 1.8%
Dividend per share (in CHF, paid in the following year)	2.20	6	2.25	2.5%	2.30	2.25	2.20

¹⁾ Excluding the effects of IAS 19 and IFRS 16

	Consensus	Number of	Consensus		Highest	Median	Lowest
in million CHF	2024 E	estimates	2025 E	Change	2025 E	2025 E	2025 E
Net Sales	3′883.3	6	4′044.2	4.1%	4′113.4	4′037.6	4′002.3
Products & Care	1′705.8	6	1′782.7	4.5%	1′816.1	1′778.8	1′748.2
Logistics and IT	3′186.7	6	3′304.4	3.7%	3′371.2	3′301.5	3′242.9
Corporate & Elimination	-1′009.2	6	-1′042.9	3.3%	-1′018.6	-1′045.1	-1′067.2
EBIT adjusted ¹⁾	209.0	5	220.7	5.6%	226.9	220.9	217.0
ROS	5.4%		5.5%		5.5%	5.5%	5.4%
Products & Care ROS	159.4 9.3%	5	167.7 9.4%	5.2%	171.1 9.4%	169.0 9.5%	164.0 9.4%
Logistics and IT ROS	53.8 1.7%	5	57.0 1. <i>7</i> %	5.9%	59.8 1.8%	57.2 1.7%	54.5 1.7%
Corporate & Elimination	-4.2	5	-4.0	-4.7%	-1.4	-2.5	-9.5
Net profit adjusted 1)	169.5	5	178.6	5.4%	184.2	178.7	169.3
Investments in tangible and intangible assets in % of net sales	73.0 1.9%	6	69.8 1.7%	-4.3%	73.1 1.8%	70.0 1.7%	64.0 1.6%
Dividend per share (in CHF, paid in the following year)	2.25	6	2.35	4.4%	2.56	2.35	2.22

¹⁾ Excluding the effects of IAS 19 and IFRS 16

	Consensus	Number of	Consensus		Highest	Median	Lowest
in million CHF	2025 E	estimates	2026 E	Change	2026 E	2026 E	2026 E
Net Sales	4′044.2	6	4′187.6	3.5%	4′315.8	4′182.3	4′067.3
Products & Care	1′782.7	6	1′847.2	3.6%	1′907.7	1′833.7	1′812.1
Logistics and IT	3′304.4	6	3'413.0	3.3%	3′527.8	3′396.2	3′325.9
Corporate & Elimination	-1′042.9	6	-1′072.6	2.8%	-1′041.3	-1′070.5	-1′119.7
EBIT adjusted ¹⁾	220.7	5	231.5	4.9%	244.9	235.7	215.3
ROS	5.5%		5.5%		5.7%	5.6%	5.3%
Products & Care ROS	167.7 9.4%	5	175.1 9.5%	4.4%	183.5 9.6%	171.6 9.4%	168.8 9.3%
Logistics and IT ROS	57.0 1.7%	5	61.8 1.8%	8.4%	66.4 1.9%	60.7 1.8%	57.6 1.7%
Corporate & Elimination	-4.0	5	-5.4	34.3%	-2.4	-4.2	-12.0
Net profit adjusted 1)	178.6	5	188.2	5.4%	199.2	189.1	177.9
Investments in tangible and intangible assets in % of net sales	69.8 1.7%	6	69.8 1.7%	-0.1%	75.9 1.8%	70.0 1.7%	66.4 1.6%
Dividend per share (in CHF, paid in the following year)	2.35	6	2.48	5.2%	2.76	2.45	2.29

¹⁾ Excluding the effects of IAS 19 and IFRS 16