	2023 A	Number of	Consensus		Highest	Median	Lowest
in million CHF		estimates	2024 E	Change	2024 E	2024 E	2024 E
Net Sales	3′746.0	6	3′921.7	4.7%	3′921.7	3′921.7	3′921.7
Products & Care	1′635.6	6	1′700.2	3.9%	1′700.2	1′700.2	1′700.2
Logistics and IT	3′077.0	6	3′240.7	5.3%	3′240.7	3′240.7	3′240.7
Corporate & Elimination	-966.6	6	-1′019.2	5.4%	-1′019.2	-1′019.2	-1′019.2
EBIT adjusted 1)	191.3	6	209.4	9.5%	213.3	209.4	205.5
ROS			5.3%		5.4%	5.3%	5.2%
Products & Care ROS	152.3 9.3%	6	157.9 9.3%	3.7%	159.9 9.4%	158.1 9.3%	154.8 9.1%
Logistics and IT ROS	42.3 1.4%	6	55.0 1.7%	29.9%	61.4 1.9%	54.3 1.7%	52.3 1.6%
Corporate & Elimination	-3.3	6	-3.4	3.9%	-2.2	-3.2	-5.4
Net profit adjusted 1)	161.6	6	170.4	5.5%	173.2	169.9	169.1
Investments in tangible and intangible assets in % of net sales	78.8 2.1%	6	73.1 1.9%	-7.2%	77.0 2.0%	72.6 1.9%	70.0 1.8%
Dividend per share (in CHF, paid in the following year)	2.20	6	2.26	2.8%	2.30	2.27	2.20

<sup>1)</sup> Excluding the effects of IAS 19 and IFRS 16

	Consensus	Number of	Consensus		Highest	Median	Lowest
in million CHF	2024 E	estimates	2025 E	Change	2025 E	2025 E	2025 E
Net Sales	3′921.7	6	4′081.1	4.1%	4′128.9	4′077.7	4′041.4
Products & Care	1′700.2	6	1′785.8	5.0%	1′828.5	1′780.4	1′756.5
Logistics and IT	3′240.7	6	3′345.9	3.2%	3′373.4	3′347.9	3′320.7
Corporate & Elimination	-1′019.2	6	-1′050.5	3.1%	-1′037.0	-1′048.8	-1′073.0
EBIT adjusted <sup>1)</sup>	209.4	6	225.9	7.8%	239.9	223.4	221.1
ROS	5.3%		5.5%		5.8%	5.5%	5.5%
Products & Care ROS	157.9 9.3%	6	170.3 9.5%	7.8%	180.3 9.9%	168.8 9.5%	165.3 9.4%
Logistics and IT ROS	55.0 1.7%	6	58.5 1.7%	6.5%	62.4 1.8%	58.9 1.8%	55.1 1.7%
Corporate & Elimination	-3.4	6	-2.9	-14.9%	-2.3	-2.9	-4.0
Net profit adjusted 1)	170.4	6	183.8	7.9%	195.7	181.4	178.2
Investments in tangible and intangible assets in % of net sales	73.1 1.9%	6	70.2 1.7%	-4.1%	73.7 1.8%	70.0 1.7%	65.2 1.6%
Dividend per share (in CHF, paid in the following year)	2.26	6	2.39	5.6%	2.61	2.39	2.24

<sup>1)</sup> Excluding the effects of IAS 19 and IFRS 16

	Consensus	Number of	Consensus		Highest	Median	Lowest
in million CHF	2025 E	estimates	2026 E	Change	2026 E	2026 E	2026 E
Net Sales	4′081.1	5	4′241.7	3.9%	4′319.7	4′231.2	4′197.2
Products & Care	1′785.8	5	1′855.0	3.9%	1′925.8	1′824.5	1′815.5
Logistics and IT	3′345.9	5	3'465.7	3.6%	3′516.5	3'464.8	3'429.9
Corporate & Elimination	-1′050.5	5	-1′079.1	2.7%	-1′055.6	-1′065.0	-1′122.6
EBIT adjusted <sup>1)</sup>	225.9	5	241.5	6.9%	255.1	237.9	235.2
ROS	5.5%		5.7%		5.9%	5.6%	5.6%
Products & Care ROS	170.3 <i>9</i> .5%	5	179.9 9.7%	5.7%	186.2 9.7%	181.0 9.9%	172.4 9.5%
Logistics and IT ROS	58.5 1.7%	5	65.1 1.9%	11.2%	71.8 2.0%	65.9 1.9%	58.3 1.7%
Corporate & Elimination	-2.9	5	-3.5	18.8%	-2.4	-2.9	-5.3
Net profit adjusted 1)	183.8	5	196.1	6.7%	208.6	192.8	190.1
Investments in tangible and intangible assets in % of net sales	70.2 1.7%	5	70.2 1.7%	0.0%	76.6 1.8%	70.0 1.7%	66.5 1.6%
Dividend per share (in CHF, paid in the following year)	2.39	5	2.54	6.6%	2.78	2.55	2.31

<sup>1)</sup> Excluding the effects of IAS 19 and IFRS 16